

PUB Presentation St. John's Oct 18 2019

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- The PAST is the PAST. What's Done is Done.
  There's nothing we can do about it.
- What can we do about the FUTURE? Lots.
- The Muskrat Falls Project has produced the biggest debt this NL has ever owed.
- At least \$ 30 Billion, perhaps 40, or more, that no one wants to say aloud.

#### The Problem

• Project Cost (2019) P = \$12.7 Billion

Interest Rate i = 3.5%

Term n = 57 years

Annual Payments
 A = \$576 Million

Total to be Repaid \$576M x 57 yrs. = \$29.4 Billion

• Market value of Energy 6 cents/ kw-hr.

• or, say \$60M / tw-hr.

Annual Revenue (after Emera's share)
 3.92 x \$60 M = \$235.2 M

or, (is Emera 25%or 33%) 3.27 x \$60 M = \$ 196 M

Annual Shortfall starts at \$341 M to \$380 Million

Since the revenue cannot be increased, The Solution is, Decrease the Debt!!!

- Sell the PowerHouse, for \$5 Billion, cash, right now, to 50,000 new shareholders (citizens)
- PowerHouse will include dams, control structures, turbines, generators, building, up to the point where the conductors exit through the bushings
- Transmission Line (LIL and LTA, conductor, switch yards, transformers, converter stations, towers, and submarine crossing) remains with NL Hydro

With \$ 7.7 Billion debt remaining, the Transmission Line mortgage should be repaid in 25 years (not 57 years)

**P** = \$ 7.7 Billion

i = 3.5%

n = 25 years

**Annual payment = \$467 Million** 

**Total repaid \$467M x 25 yrs. = \$11.675 Billion** 

- In Year 1, repayment shortfall is \$240 Million, instead of \$350 Million
- The shortfall will decrease each year, and can be made up by NL Hydro profits from existing facilities, or as others have already proposed here
- By Year 15, with the modest 3% annual increase in electricity value, the revenue will meet the mortgage
- And by Year 20, the revenue = \$550 Million per year,
- Exceeding the mortgage by \$83 Million per year

- So, how will the shareholders be repaid?
- For first ten years, no dividends paid out. NL Hydro uses all revenue toward Transmission Line debt
- Next ten years, dividends paid at 3.5%, accumulated on books, but not paid out; loaned to NL Hydro, which uses it toward Transmission Lines
- Next ten years, (to Year 30), 50/50 split on gross revenue
- Reminder of project life, split to be negotiated, every twenty years, while share value increases

- Where's the Advantage?
- Instead of repaying \$29.4 Billion to Banks
- Ratepayers pay \$11.7 Billion to Banks for a \$12.7 Billion Project
- Savings \$17.7 Billion
- At the same time, ratepayers will have paid other ratepayers, who own almost 50% of the project

- WHA-A-T ???? No dividends for ten years??
- RRSP's converted to RIF's;
- If you went to the bank today, to withdraw \$100,000 of your RRSP, they would give you \$70,000, at most
- At least 30% tax on your \$100,000
- If you died today, your heirs would net even less

- If you converted your \$100,000 to a RIF, over ten years, or more, tax would still be the same
- So, my proposal:
- Put the full \$100,000 towards Muskrat Falls Power House
- With 50,000 shareholders
- Equals \$5 Billion, and no debt to repay on the Power House
- Initially, 100% of Power House revenue is directed to repayment of Transmission Line loans

- How can shareholders OWN Muskrat Falls Power House?
- Set up a Co-op under existing NL Co-op rules
- Article 5 "a society that has as its objective the promotion of the economic or social interests of its members..."
- NL Hydro would continue to legally own the facility, but the Co-op would be the owner of its assets (like the bank owns your house, but in your name, until repaid)

- The Co-op would be set up like CFLCo (3 shareholders own Churchill Falls, NL Hydro is one of them)
- The Co-op could be called MFLCo-op (the legislation says Co-op must appear in its name) with 50,000 shareholders
- Its own Board of Directors (like CFLCO)
- Its own Constitution, its objective, to "bail out" NL gov't. (social) and profit its members
- Future Government decisions about the Power House would have to include the Co-op. Accountability !!!!

- Why would a person invest his RRSP?
- The majority of RRSP annuities are not spent in the owner's lifetime.. They are left as taxable inheritances
- RRSP investment would be restricted to no more than 25% (say) of one's total holdings (Feds could control that)
- (Investment outside RRSP's would also be welcome.)
- The value of the dividends will continue to increase, for "our children and grandchildren
- After 25 years, or so, the gov't or Hydro, can begin to buy back shares, at current value, from any who want to sell
- Shareholders would also be able buy and sell their shares to new shareholders
- Remaining shareholders continue to collect profit, at the same rate as NL Hydro

- Q ...How will you find 50,000 shareholders ???
- Answer....TAKE CHARGE !!!!!
- NF Power monthly utility bill (and probably every other utility in Canada) includes an insert, with all kinds of information
- Promote the OWN Muskrat Falls idea with a professional 'prospectus' of the plan as an insert of utility bill (Fortis shares were promoted same way 30 years ago))
- Change the negative doom and gloom Muskrat Falls thinking to a positive one
- Will need a new way of thinking
- Sell the investment idea to our own ratepayers !!!!